Exhibit A

Oak Cliff Gateway TIF District FY 2020-2021 Annual Report





City of Dallas Office of Economic Development 1500 Marilla Street, 6DN Dallas, Texas 75201 (214) 670-1685 http://www.dallas-ecodev.org

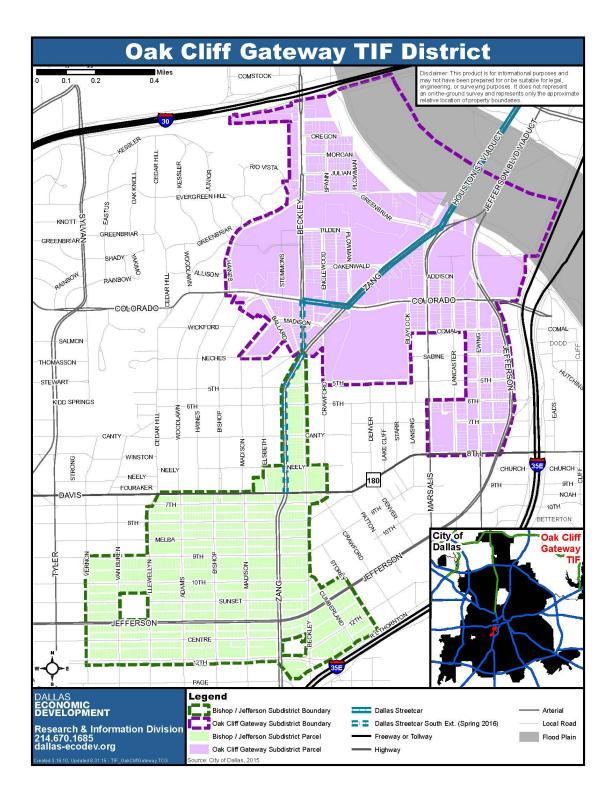
October 1, 2020 to September 30, 2021

Table of Contents

| Mission Statement | 4 |
|---|------|
| District Accomplishments | |
| Mixed-Income Housing Summary | 9 |
| District Initiatives | |
| Value and Increment Revenue Summary | . 12 |
| Objectives, Programs, and Success Indicators | . 12 |
| FY 2021-2022 Work Program | . 17 |
| Pending TIF Items | |
| Appendix A – Financials | |
| Appendix B - Financial Obligations Estimated Payoff | |
| Appendix C - District-Wide Set-Aside Funds | |

Front cover shows the Victor Prosper Apartments (formerly known as Bishop Arts Station) with ground floor retail and a streetcar stop at the northwest corner and southwest corner of Davis Street and Zang Boulevard. Photo credit: Alamo Manhattan.

Reinvestment Zone Number Three Oak Cliff Gateway Tax Increment Financing District



Mission Statement

The mission of the Oak Cliff Gateway Tax Increment Financing District is the promotion of the redevelopment, growth and stabilization of the area. Accompanying goals are (1) growth of the value of the area's tax base through the promotion of residential and retail development and a positive reversal of urban decay through the placement of critical infrastructure improvements; (2) implementation of the pertinent recommendations of the Urban Land Institute (ULI) Study on the tracts of land composing the northern and northwestern portions of the district, and (3) establishment of direct linkages with the Trinity River Corridor and the capitalization of that effort toward growth and increased tax base value in the District.

District Accomplishments

The District was created by City Council Ordinance Number 21466, November 11, 1992. The District was created for a period of twenty years with an expiration date of December 31, 2012. On February 12, 1997, the City Council, by Ordinance Number 23033, approved the project Plan and Reinvestment Zone Financing Plan ("Plan").

In 1998, the District was amended to remove two properties, and in 2005, the Plan was amended to modify the budget to allow for environmental remediation and façade improvements and to allow for the sale of TIF bonds.

The Plan and the District were further amended in 2009 to extend the term of the District for an additional ten years. This amendment increased the budget, returned two previously removed properties back into the District, created a TIF District grant program, and decreased the participation rate of the taxing jurisdictions for the extension period.

In 2014, an expansion of the District and Plan amendment were approved to create two subdistricts within the Oak Cliff Gateway TIF District: (a) Oak Cliff Gateway Sub-District (original district boundary) and (b) the Bishop/Jefferson Sub-District (an expansion area of approximately 193 acres to accommodate future development planned in the Bishop Arts and Jefferson Corridor area). The term of the Oak Cliff Gateway Sub-District was further extended by five years to December 31, 2027, and the termination date for the Bishop/Jefferson Sub-District was established as December 31, 2044.

A TIF development agreement for the Bishop Arts Phase I project was initially approved in 2014 for up to \$5,000,000 in future District funds and subsequently amended. Upon mutual agreement with the developer, the agreement was terminated in 2019. The project was previously supported by a \$2,000,000 economic development grant for land acquisition and pre-development activities approved in 2010 and a City-bond funded streetscape project along Bishop Avenue.

In August 2015, a District boundary amendment was approved to add approximately 4.9 acres to the Oak Cliff Gateway Sub-District for the development of the Oxygen project.

The project, previously approved for District funds in 2015, did not move forward; therefore, the TIF development agreement authorization expired.

During FY 2015-2016, a TIF development agreement was approved for the Bishop Arts Station project (*currently known as Victor Prosper*), a mixed-use development anchoring the extended Dallas Streetcar line. A public plaza adjacent to the streetcar stop was incorporated into the project. The project was completed in 2018. In December 2020, a minor modification to the development agreement was approved for converting 5,154 square feet of retail space into six residential units. The residential units were completed in July 2021.

Construction on the first phase of the Oak Cliff Streetcar began in the summer of 2012 and was completed in late 2014. The initial segment operated from Union Station, across the Houston Street Viaduct, along Zang Boulevard and Colorado Boulevard, to Beckley Avenue. In August 2016, Phase II of the Streetcar opened, from Methodist Regional Medical Center to Bishop Arts at Davis Street/Zang Boulevard.

During FY 2019-2020, a TIF development agreement was approved with Dallas Independent School District for District funding for public improvements on and adjacent to Hogg Elementary School.

During FY 2020-2021, an amendment to the Plan was approved to create a budget category in support of Dallas Streetcar operations and maintenance (O&M) for up to \$950,000 along with an initial funding dedication of \$475,000 from the available District-Wide Set-Aside for Fiscal Year 2020-2021. Subsequently in September 2021, the TIF District Board recommended the remaining \$475,000 dedication for Streetcar O&M for Fiscal Year 2021-2022. City Council action is scheduled for late 2021.

During FY 2020-2021, a TIF development agreement was approved with Gateway Oak Cliff, LP for funding up to \$4,245,432 in support of the Gateway Oak Cliff Mixed-Income Development Project.

In September 2021, the TIF District Board adopted District-Wide Improvement Funding Guidelines.

Projects within the District completed, under construction or in the development stage are shown in the table below.

| Oak Cliff Gateway TIF District Projects ¹ | | | | | | | | | |
|---|--------------------------------------|------------------------------|-----------------------|--|-------------------------------|--------------------|--|--|--|
| Projects Within TIF District Utilizing TIF Funding | | | | | | | | | |
| Project | Location | Calendar Year Complete | Status | Units/ SF ² | Approx. Value ³ | TIF Investment⁴ | | | |
| Walgreens | 1306 N. Beckley Avenue | 1999 | Complete | 13,833 SF retail | \$2,508,510 | \$34,811 | | | |
| Oak Cliff TIF Infrastruct ure Project ⁸ | Greenbriar Lane (Beckley to Zang) | 2004 | Complete | N/A | N/A | \$2,251,207 | | | |
| Lake Cliff Tower Residential | 329 E. Colorado Boulevard | 2006 | Complete | 54 units | \$12,041,133 | \$4,299,742 | | | |
| Grand Bank Lake Cliff Tower | 305 E. Colorado Boulevard | 2008 | Complete | 6,822 SF commercial | \$1,978,380 | \$0 ⁽⁸⁾ | | | |
| Bishop Colorado Retail Plaza | 1222 N. Bishop Avenue | 2009 | Complete | 15,720 SF retail | \$4,575,000 | \$350,000 | | | |
| Zang Triangle ¹⁰ | 390 E. Oakenwald | 2012 | Complete | 256 units 3,000 flex | \$35,250,000 | \$7,250,000 | | | |
| Oaks Trinity (formerly Alexan Trinity) ¹⁰ | 333 E. Greenbriar Lane | 2014 | Complete | 167 units | \$23,250,000 | \$4,000,000 | | | |
| Victor Prosper (<i>Bishop</i> <i>Arts</i> <i>Station</i>) ¹⁰ | 195 & 196 W, Davis Street | 2018 | Complete | 222 units; 22,148 sf retail | \$41,500,000 | \$11,250,000 | | | |
| Gateway Oak Cliff ^{6,10} | 400 S. Beckley Avenue | 2023 | Under construction | 230 units | \$32,000,000 | \$4,245,432 | | | |
| | | | Subtotal | 929 units 61,523 SF retail/flex/ commercial | \$155,354,230 | \$33,681,192 | | | |

| | Projects Within TIF District Not Utilizing TIF Funding ⁵ | | | | | | | | |
|--|--|------------------------------|--------------------------------------|--|-------------------------------|-------------------|--|--|--|
| Project | Location | Calendar Year Complete | Status | Units/ SF | Approx. Value ³ | TIF Investment | | | |
| The Catering Company | 1407 North Zang Boulevard | 1998 | Complete | 3,614 SF retail | \$506,000 | \$0 | | | |
| K-Clinic Rehab Clinic | 214 W. Colorado Boulevard | 1998 | Complete | 6,876 SF medical office | \$924,000 | \$0 | | | |
| Trinity Basin Preparatory ⁶ | 808 N. Ewing Avenue | 2000 | Complete | 32,500 SF school | \$4,966,000 | \$0 | | | |
| Oak Farms Dairy Expansion | 1114 N. Lancaster | 2000 | Complete | 60,000 SF industrial | \$2,196,890 | \$0 | | | |
| Options Real Estate Holdings | 1322 N. Beckley Avenue | 2002 | Complete | 2,756 SF office | \$217,550 | \$0 | | | |
| Grand Peaks at Kessler Park | 1520 N. Beckley Avenue | 2002 | Complete | 338 units | \$49,000,000 | \$0 | | | |
| John Barr & Associates Expansion | 203 E. Colorado Boulevard | 2003 | Complete | 19,449 SF office | \$977,020 | \$0 | | | |
| Grand Peaks at Founders Park | 1401 N. Zang Boulevard | 2004 | Complete | 336 units | \$48,750,000 | \$0 | | | |
| Beckley Properties | 1101- 1121 N. Beckley Avenue | 2007 | Complete | 15,282 SF retail/ commercial | \$907,370 | \$0 | | | |
| City Credit Union | 126 E. Colorado Boulevard | 2008 | Complete | 3,000 SF commercial | \$1,045,000 | \$0 | | | |
| Trinity Town Homes | 439, 443 E. Greenbriar Lane and 401-446 E Trinity River Circle | 2007 | Complete | 23 town home units | \$8,964,360 | \$0 | | | |
| Trinity Town Homes II | 381 East Greenbriar Lane | TBD | 19 units Completed; 41 planned | 60 town home units | \$22,000,000 | \$0 | | | |
| Methodist Medical Hospital – Pavilion III | 1441 N. Beckley Avenue | 2008 | Complete | 109,774 SF medical office | \$15,775,600 | \$0 | | | |
| Methodist Medical Hospital - Sammons Trauma & Critical Care Tower ⁹ | 1441 N. Beckley Avenue | 2014 | Complete | 248,000 SF emergency and trauma care center | \$106,766,634 | \$0 | | | |
| Baylor Institute for Rehabilitation | 222 E Colorado Boulevard | 2014 | Complete | 2,564 sf rehabilitation clinic | \$425,000 | \$0 | | | |

| Papa John's Pizza | 1127 N Beckley | 2014 | Complete | 1,200 sf restaurant | \$431,710 | \$0 |
|---|--|------|------------------------|--|----------------------------|------------------|
| Jefferson Tower redevelopment (activation of 1 st & 2 nd Floors) | 301, 351, 375 W. Jefferson Blvd. | 2015 | Complete | 17 live/work lofts; 15,869 sf upgraded retail | Added value \$3,056,270 | \$0 ⁷ |
| Bishop Arts Ph I retail/restaurant (<i>Exxir Capital</i>) | Blocks at Bishop Ave./Melba St./Madison St./9 th St. | 2018 | Complete | 28,212 SF | \$6,496,230 | \$0 ⁷ |
| Bishop Arts Ph I – Mixed Use <i>(Exxir Capital)</i> | 321 W. 9th | 2021 | Complete | 246 units; 9,756 sf retail | \$39,981,900 | \$0 ⁷ |
| Novel Bishop Arts Apartments | 111 W Davis | 2019 | Complete | 302 units; 22,572 sf retail | \$58,888,690 | \$0 |
| Bishop Hi Line | 305 Melba; 431 Melba | 2018 | Complete | 118 units | \$17,995,760 | \$0 |
| CVS | 108 W. Davis | 2018 | Complete | 10,000 sf retail | \$3,400,000 | \$0 |
| Elsbeth Townhomes | 600 block – Finley Court | 2018 | Complete | 16 units | \$6,114,662 | \$0 |
| Bishop Arts Tenth Street Condos | 427 W. 10 th Street | 2018 | Complete | 12 units | \$3,523,560 | \$0 |
| Westwood at Bishop Arts Condos | 422 W. 9 th Street | 2019 | Complete | 7 units | \$3,827,880 | \$0 |
| Restaurant conversion (<i>historic home</i> of former Mayor George Sergeant) | 635 N Zang Blvd. | 2020 | Renovation Complete | 3,725 sf restaurant | \$786,000 | \$0 |
| Skyline Trinity Apartments | 1900 N. Beckley Ave | 2020 | Complete | 258 units | \$35,950,000 | \$0 |
| Magnolia on Zang II | 830 N. Zang Boulevard | 2020 | Complete | 64 units | \$8,691,000 | \$0 |
| Exxir Treehaus Apartments | 211 W. 10 th Street | 2020 | Complete | 34 units | \$4,039,630 | \$0 |
| Bishop Hi Line Phase II | 120 N. Madison | 2022 | Under construction | 112 units; 4,257 sf retail | \$17,756,000 | \$0 |

| ¹ All information updated as of September 30, 2021. ² Based upon either the TIF application or required minimum stated in the development agreement. May be updated for completed projects based on actual unit mix and square footage. ³ Based upon 1) market value of comparable projects for anticipated projects, 2) private investment stated in the development agreement for projects that are approved or under construction, or 3) DCAD market value for completed projects (unless | | | | | | | |
|---|------------------------|------------|-------------------------------|-----------|---------------|--------------|--|
| | | Total | 4,049 units | | \$800,430,946 | \$33,681,192 | |
| | Total - All Proi | ects Utili | zing and Not U | | unding | l | |
| | | Subtotal | 3,002 units 599,506 SF com | mercial | \$645,076,716 | \$0 | |
| N Beckley Apartments | 111 Morgan Ave | 2023 | Under construction | 340 units | \$47,376,000 | \$0 | |
| Banyan Beckley | 1710 N Beckley Ave | 2023 | Under construction | 279 units | \$38,876,000 | \$0 | |
| Zang Flats | 1100 N Zang Blvd | 2022 | Under construction | 72 units | \$10,000,000 | \$0 | |
| Lake Cliff Apartments | 120 E Colorado Blvd | 2022 | Under construction | 352 units | \$55,800,000 | \$0 | |
| Mintwood Real Estate - Apartments | 212 Melba Street | 2022 | Under construction | 55 units | \$7,664,000 | \$0 | |
| Bishop Hi Line Phase III | 105 S. Bishop Ave. | 2022 | Under construction | 79 units | \$11,000,000 | \$0 | |

⁵ Selected significant projects included.

⁶ Tax-exempt property.

⁷ Includes other incentives not shown. Contact City of Dallas Office of Economic Development for more information.

⁸ Infrastructure funded as a part of the \$4.1 million for Lake Cliff Tower.

⁹ Non-taxable value; includes \$75M for construction and \$30M for equipment and finish-out.

¹⁰ Per the TIF program mixed-income housing requirement, the project is providing (or will set-aside) at least 20% of units as affordable for 15 years.

Mixed-Income Housing Summary

Successful development efforts support a variety of housing options. Accordingly, twenty percent (20%) of all housing units in projects using direct site-specific TIF funding assistance are subject to the City's and County's established criteria for mixed- income housing. In this District, as part of TIF funding, a total of 645 units have been built to-date with affordability requirements, and 129 are currently set-aside as affordable. The Lake Cliff Tower project with 54 units was built prior to mixed-income housing requirements for the District.

A total of 2,489 residential units have been completed overall. Another 1,560 units are under construction or planned (including 230 units involving District funds with affordability requirements).

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Rendering of Gateway Oak Cliff Mixed-Income Development (anticipated completion 2023)

| | Projects Adjacent to the Oak Cliff Gateway TIF District | | | | | | | | |
|---|---|---|--------------|---|------------------|-------------------|--|--|--|
| Project | Location | Calendar Year Complete | Status | Units/ SF | Approx. Value | TIF Investment | | | |
| Dallas Orthopedic Surgery Associates | 810 North Zang Boulevard | 2006 | Complete | 18,000 SF medical office | \$1,608,000 | \$0 | | | |
| Perry Homes | 1130-1148 and 1203-1215 North Bishop Avenue | 2006 | Complete | 15 town home units | \$5,364,680 | \$0 | | | |
| Lake Cliff Medical, L.P. | 815 North Beckley Avenue | 2007 | Complete | 7,500 SF medical office | \$1,300,000 | \$0 | | | |
| Magnolia at Zang & Chijmes boutique hotel | 901 N. Zang Boulevard | 2017 | Complete | 65 units; 11,635 sf 12 hotel rooms/ event space | \$7,140,000 | \$0 | | | |
| | | 80 units 25,500 SF medical office; 11,635 SF hotel (12 rooms)/ event space | \$15,412,680 | \$0 | | | | | |

District Initiatives

The City and community partners have been engaged in several District-wide initiatives to create streetscape connections and transit opportunities described in more detail below.

| Infrastructu | Infrastructure Projects in the Oak Cliff Gateway TIF District Using Other Sources of Funding | | | | | | | |
|---|--|------------------------------|---|--|---------------------------------------|--------------|--|--------------------|
| Project | Location | Calendar Year Complete | Status | Project Description | Source of Funds | Amount | | |
| Colorado Boulevard | I-35 to Blaylock Street | 2002 | Complete | Streetscape: Paving, Lighting, Trees and Irrigation | 1995 Bond Funds | \$500,000 | | |
| Colorado/ | | | NCTCOG issued notice to | Streetscape | 2006 Bond Funds | \$1,600,000 | | |
| Beckley Sidewalk Enhancement Project | Streets around Methodist Hospital | 2019 | proceed. Construction began early 2018 and completed in 2019 | y Irrigation | NCTCOG Sustainable Devel. Grant | \$1,750,000 | | |
| | Union Station to | 2014 | | Route runs from Union Station, across Houston | TIGER I Grant | \$26,000,000 | | |
| Oak Cliff Streetcar Phase I | Methodist Regional | | 2014 | 2014 | 2014 | Complete | Complete St Viaduct, along Zang Boulevard | RTR Local Funds |
| | Medical Center | | | and Colorado Boulevard, to Beckley Avenue | DART Love Field | \$9,000,000 | | |
| Oak Cliff Streetcar Phase II | Methodist Regional Medical Center to Bishop Arts | 2016 | Complete | Route runs from Methodist Regional Medical Center, south on Beckley Avenue, then south on Zang Boulevard to Davis | Texas Mobility Funds | \$15,000,000 | | |
| | | | | • | Total | \$67,450,000 | | |

Value and Increment Revenue Summary

The assessed 2021 tax value was \$394,835,837 for the Oak Cliff Gateway Sub-District. This represents an increase of \$354,125,174 or 870% over the adjusted base year value and an increase of 9% over last year's final value. The District was expanded in 2014 to include a new Bishop Arts/Jefferson Sub-District with an assessed 2021 tax value of \$477,900,235, an increase of \$372,758,156 or 354% over the base year and an increase of 17% over last year. The combined 2021 taxable value for the entire District is approximately \$871,648,332, a 498% increase over the adjusted base taxable value.

With the participation of the City and Dallas County, this increase will result in the 2022 collection of approximately \$5,476,930 total in incremental revenue for the District for the 2021 tax year.

Objectives, Programs, and Success Indicators

The Project Plan and Reinvestment Zone Financing Plan was originally approved by Ordinance Number 23033 on February 12, 1997. The most recent Project Plan and Reinvestment Zone Financing Plan amendment included revised development goals, listed below, for the District:

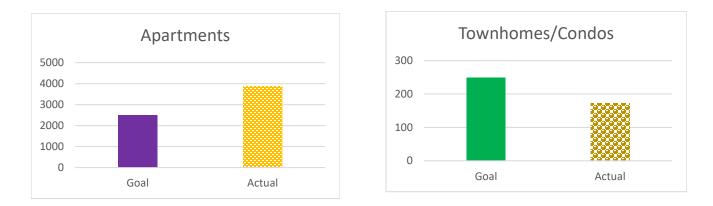
The following specific objectives and development program set the framework for the planned public improvements within the Oak Cliff Gateway TIF District and, in italics, specific actions addressing these objectives:

• Improve the infrastructure within and adjacent to the District to promote investment.

Street reconstruction projects on Beckley Avenue, Zang Boulevard, Greenbriar Lane, Tilden Street, Jefferson Boulevard and Colorado Boulevard (Blaylock Street to I-35) are completed. Median improvements and streetscape were completed along both sides of Zang Boulevard from Colorado Boulevard to Oakenwald and on Colorado Boulevard itself as a part of the Lake Cliff Tower development. Infrastructure and streetscape improvements were completed with the Bishop Colorado Retail Plaza project. Streetscape improvements along Zang Boulevard, adjacent to the Zang Triangle project, were completed in 2012. Funding was secured for streetscape projects near Methodist Hospital including \$1,600,000 in 2006 City Bond funds and \$1,750,000 in 2009 NCTCOG Sustainable Development grant funding. The improvements were completed in 2019. Oak Cliff streetcar projects connecting downtown to the Methodist Hospital area and extending to Bishop Arts is complete. City bond program funding (2006 and 2012) totaling \$4.1 million was directed to streetscape improvements in conjunction with the Bishop Arts Phase I project.

• The amended Plan has a goal of adding 1,572,556 square feet of new residential construction (both single family/townhome units and apartment units). Previously the goal was to add 2,500 market rate apartments and 250 townhome units.

Since the start of the District, a total of 2,358 apartment units have been constructed. An additional 1,519 apartment units are under construction. A total of 131 townhome/condo units have been completed and another 41 are planned.



• The amended Plan goal is to add 393,139 square feet of new commercial construction, to include retail, restaurant, and office space

To date 656,772 square feet of retail/commercial space or office space including medical office facilities has been added in the District and another 4,257 square feet is planned as part of the new Bishop Arts projects (exceeding the Plan goal). Alexan Trinity adds 6 additional live/work units, for a total of 8,493 square feet of potential commercial space.



Year-End Summary of Meetings

The Oak Cliff Gateway TIF District Board of Directors met five times during FY 2020-2021:

The Board includes up to 5 representatives appointed by the City Council and one each appointed by the governing bodies of Dallas County, Dallas County Community College District (*now Dallas College*), Dallas County Hospital District, and Dallas ISD.

The following members represent the City on the Board:

- Christopher Aslam, Chair City representative, (attended 5 of 5 meetings)
- James Sharp, Vice-Chair City representative, (attended 5 of 5 meetings)
- Alexander Kosarow City representative, (attended 4 of 5 meetings)
- Gregory McCormack City representative (attended 0 of 5 meetings), *only served* part of the year.
- Tom Kramptz City representative (attended 4 of 5 meetings)

The following board members represent the other taxing jurisdictions:

- Orlando Alameda DISD representative (attended 4 of 5 meetings)
- Rachel Brown Dallas County representative (attended 2 of 5 meetings), *only served part of the year.*
- Luis Tamayo Dallas County representative (attended 3 of 5 meetings), *only served part of the year.*
- Joe Mayer DCHD representative (attended 5 of 5 meetings)
- Vacant DCCCD representative

During FY 2020-2021, the City Council approved four items directly associated with the Oak Cliff Gateway TIF District and one item initiated by the City's Housing Department related to the Gateway Oak Cliff Mixed-Income Development Project.

On January 27, 2021, the City Council approved Resolution Number 21-0214 authorizing the (1) approval of the City Council of the City of Dallas, to act as the applicable elected representative, as defined by Section 147(f)(2)(E) of the Internal Revenue Code of 1986, as amended (Code), of the issuance of multifamily residential mortgage revenue bonds (Bonds) issued by the City of Dallas Housing Finance Corporation (DHFC or Issuer) in one or more series of tax-exempt bonds in an amount not to exceed \$33,000,000, for which proceeds of the Bonds will be loaned to Gateway Oak Cliff, LP to finance a portion of the cost for the acquisition of land and new construction of units for a mixed-income multifamily complex to be known as the Gateway Oak Cliff and located at 400 South Beckley Avenue, Dallas, Texas (Development), which includes an increase to the number of

affordable units from 173 to 184, for which a public hearing with respect to the Bonds and the Development was held on January 6, 2021, after reasonable public notice was published in a newspaper of general circulation in the City of Dallas all in compliance with Section 147(f) of the Code; and (2) approval of the bond issuance and the use of the bond proceeds by the DHFC to finance the construction of the Development - Financing: No cost consideration to the City.

- On February 24, 2021, the City Council approved Resolution Number 21-0419 accepting the FY 2019-2020 Annual Report on the status of Tax Increment Financing Reinvestment Zone Number Three (Oak Cliff Gateway TIF District), submitted by the Oak Cliff Gateway TIF District's Board of Directors, and authorizing the City Manager to submit the annual report to the Chief Executive Officer of each taxing jurisdiction that levies taxes on real property in the District, and to the State Comptroller, as required by state law.
- On April 14, 2021, the City Council approved Ordinance Number 31828 authorizing an amendment to the Project Plan and Reinvestment Zone Financing Plan for Tax Increment Financing Reinvestment Zone Number Three ("Oak Cliff Gateway TIF District") to: (1) include a finding that operations and maintenance support for the Dallas Streetcar is necessary and convenient to the implementation of furthering development along major transportation corridors and transit connections in and adjacent to the TIF District; (2) create a budget category in support of the Dallas Streetcar; and (3) shift \$257,202 net present value (approximately \$950,000 in total dollars) of the District's budget from the Oak Cliff Gateway Sub-district to the new budget category amending Ordinance No. 23033, as amended, to reflect this amendment - Financing: No cost consideration to the City
- On April 14, 2021, the City Council approved Resolution Number 21-0635 authorizing the dedication of \$475,000 in Oak Cliff Gateway TIF funds from the available District-Wide Set-Aside to support the operations and maintenance of the Dallas Streetcar for FY 2020-2021 - Not to exceed \$475,000 - Financing: Oak Cliff Gateway TIF District Fund (subject to current and future appropriations from tax increments).
- On June 9, 2021, the City Council approved Resolution Number 21-1029 authorizing execution of a development agreement and all other necessary documents with Gateway Oak Cliff, LP and/or its affiliates in an amount not to exceed \$4,245,432, payable from Oak Cliff Gateway TIF District Funds, in consideration of the Gateway Oak Cliff Mixed-Income Development Project on property currently addressed at 400 South Beckley Avenue in Tax Increment Financing Reinvestment Zone Number Three (Oak Cliff Gateway TIF District) - Not to exceed \$4,245,432 - Financing: Oak Cliff Gateway TIF District Fund (subject to annual appropriations from tax increments).

Budget and Spending Status

| Oak Cliff Gateway TIF District Projected Increment Revenues to Retire TIF Fund Obligations | | | | | | | |
|---|-------------------------|--------------|--------------|--|--|--|--|
| Category | TIF Budget ¹ | Allocated | Balance | | | | |
| Oak Cliff Gateway Sub-district: Public Infrastructure Improvements including Streets, Streetscape, Water, Wastewater, Utility Burial Façade Improvements Environmental Remediation and Demolition Pedestrian Linkages/Lighting Economic Development Grants | \$32,724,483 | \$22,876,758 | \$9,882,725 | | | | |
| Bishop/Jefferson Sub-district: Public Infrastructure Improvements including Streets, Streetscape, Water, Wastewater, Utility Burial Façade Improvements Environmental Remediation and Demolition Pedestrian Linkages/Lighting Economic Development Grants | \$30,309,897 | \$11,250,000 | \$19,059,897 | | | | |
| Educational/Training Facilities | \$742,369 | \$742,369 | \$0 | | | | |
| Streetcar Support | \$950,000 | \$475,000 | \$475,000 | | | | |
| Administration and implementation ² | \$2,666,561 | \$1,211,904 | \$1,454,657 | | | | |
| Total Project Costs | \$67,393,310 | \$36,521,031 | \$30,872,279 | | | | |
| ¹ Budget shown above in current dollars; TIF Project Plan shows the budget in net present value. ² TIF administration costs shown are expended through FY 2020-2021. | | | | | | | |

| Oak Cliff Gateway TIF District Amended Project Plan Budget | | | | | | |
|--|-----------------|--|--|--|--|--|
| Category | TIF NPV Budget* | | | | | |
| Oak Cliff Gateway Sub-district: • Public Infrastructure Improvements <i>including Streets, Streetscape, Water,</i> <i>Wastewater, Utility Burial</i> • Façade Improvements • Environmental Remediation and Demolition • Pedestrian Linkages/Lighting • Economic Development Grants | \$8,883,742 | | | | | |
| Bishop/Jefferson Sub-district: Public Infrastructure Improvements including Streets, Streetscape, Water, Wastewater, Utility Burial Façade Improvements Environmental Remediation and Demolition Pedestrian Linkages/Lighting Economic Development Grants | \$18,554,050 | | | | | |
| Educational/Training Facilities | \$200,000 | | | | | |
| Streetcar Support | \$257,897 | | | | | |
| Administration and Implementation | \$750,000 | | | | | |
| Total | \$28,621,027 | | | | | |
| * As approved in the most recent amended Proj Reinvestment Zone Financing Plan. | iect Plan and | | | | | |

| Oak Cliff Gateway TIF District M/WBE Participation | | | | | | | |
|--|--|-----------------------------|-------------|------------------------------------|--|--|--|
| Project | Contractor | Contract Award Amount | in D | articipation ollars ontract) | | | |
| Oak Cliff TIF Project | Tiseo Paving Company | \$1,964,830 | \$383,731 | (19.53%) | | | |
| Lake Cliff Tower Project | CST Environmental | \$648,800 | \$533,768 | (82.27%) | | | |
| Lake Cliff Tower Project | Mid-Continental Phase II- IV | \$2,184,825 | \$535,500 | (24.51%) | | | |
| Lake Cliff Tower Streetscape | liff Tower Texas Standard | | \$363,530 | (100.00%) | | | |
| Zang Triangle | Billy Nabors Demolition and Mission Site Services | \$1,537,981 | \$652,841 | (42.45%) | | | |
| Alexan Trinity | Salcedo Group Mission Site Services | \$369,396 | \$225,130 | (60.95%) | | | |
| Bishop Arts Station (<i>Victor Prosper</i>) | Galindo & Boyd Oscar Orduno, Inc. Buyers Barricades LKT & Associates Ricochet Fuel Distributors, Inc. | | \$952,508 | (35.53%) | | | |
| | Totals (% of all contracts) | \$9,750,131 | \$3,647,008 | 37.4% | | | |
| | n is shown above for public impl Inclusion and Development pro pation in construction. | | | | | | |

FY 2020-2021 Work Program

- Continue coordination efforts for implementation of current and potential development projects.
- Continue to actively market the District with emphasis on high-density mixed-use development with a sustainable mix of retail, commercial/office and residential development in key target areas.
- Continue to evaluate updated plans for the Horseshoe Project, the Texas Department of Transportation reconstruction of I-35 and planned deck park improvements for potential development opportunities.

• Strategic planning for the District to encourage alternative modes of transportation and connections to parks/trails.

Pending TIF Items

- Consideration of the FY 2020-2021 Oak Cliff Gateway TIF District Annual Report and a recommendation to the City Council for approval.
- Consideration of the dedication of \$475,000 in District-Wide funds to support the operation and maintenance of the Dallas Streetcar in FY 2021-2022

Appendix A – FY 2020-2021 Financials

City of Dallas, Texas Oak Cliff Area Gateway Tax Increment Financing District Reinvestment Zone Number Three As of September 30, 2021

Chapter 311.016 of V.C.T.A. requires the follow ing information as part of the annual report on the status of the TIF District. Information is contained in detail on the attached financial statements.

1. Amount and source of revenue in the tax increment fund established for the zone:

\$4,303 Interest Income <u>\$4,663,298</u> Ad Valorem Taxes (Collected in FY 2020-21 based on 2020 tax year Final Tax Roll) <u>\$4,667,601</u> Total Revenue

2. Amount and purpose of expenditures from the fund:

\$69,487 Administrative Expense** \$4,778,316 Non-Capital outlay* \$4,000 Capital outlay * \$0 Additional Subsidy in Form of Grant (in lieu of interest expense) \$4,851,803 Total Expenditures

**FY2021 TIF admin. expense is \$71,313 less \$1,826 TIF admin reimbursement from PUD for overcharges in prior years.

* These expenditures are for the follow ing Projects: Bishop Arts Station Proj. \$4,307,316 Public Infrastructure, Environmental Work, & TIF Grant Streetcar Support - O&M \$475,000 District Wide Improvements Total \$4,782,316

3. a. Amount of Principal and Interest due-on outstanding bonded indebtedness is as follows: Oak Ciff Gateway TIF District has incurred no bonded indebtedness as of September 30, 2021.

b. The zone has the following contingent obligations reimbursed from available TIF funds as of September 30, 2020: Balance Due (Since Inception) Payments/Adjustments To Date

| | | Accrued | | | Accrued | | Net Bal. |
|---------------------------------|--------------|-------------------|--------------|--------------|-------------------|--------------|-------------|
| Project Description | Principal | Add'l Subsidy (1) | Total Due | Principal | Add'l Subsidy (1) | Total Paid | Due |
| Jefferson at Kessler Heights | \$1,500,000 | \$676,404 | \$2,176,404 | \$1,500,000 | \$676,404 | \$2,176,404 | \$0 |
| Lake Cliff Tow er Redevelopment | \$3,950,086 | \$862,205 | \$4,812,291 | \$3,950,086 | \$862,205 | \$4,812,291 | \$0 |
| Bishop Colorado Retail Plaza | \$350,000 | \$0 | \$350,000 | \$350,000 | \$0 | \$350,000 | \$0 |
| Zang Triangle Project | \$7,250,000 | \$0 | \$7,250,000 | \$7,250,000 | \$0 | \$7,250,000 | \$0 |
| Alexan Trinity Project | \$4,000,000 | \$0 | \$4,000,000 | \$4,000,000 | \$0 | \$4,000,000 | \$0 |
| Bishop Arts Station Project | \$11,250,000 | \$0 | \$11,250,000 | \$8,992,906 | \$0 | \$8,992,906 | \$2,257,094 |
| Totals | \$28,300,086 | \$1,538,609 | \$29,838,695 | \$26,042,993 | \$1,538,609 | \$27,581,601 | \$0 |

c. The Zone entered into a development agreement with Lang Partners, LLC for the Zang Triangle project in an amount not to exceed \$7,250,000

and began disbursing payment to the developer in fiscal year 2012. A final payment for \$198,487 w as made to the developer as of September 30, 2017.

d. The Zone entered into a development agreement with ATA Apartments Limited Partnership for the Alexan Trinity project in an amount not to exceed

\$4,000,000. The zone began disbursements in fiscal year 2015 and a final payment was made in fiscal year 2019.

e. The Zone entered into a development agreement in 2014 with Bishop Arts, LLC for the Bishop Arts Phase I project in an amount not to exceed \$5,000,000.

An additional \$25,000 w as authorized in 2015 tow ards the cost of a parking study. The agreement w as terminated in 2019 and therefore no longer a TIF obligation.

f. The Zone previouly received authorization to enter into a development agreement with RWI Green Development LLC for the Oxygen project in an amount not to exceed \$4,600,000; how ever, the project did not move forward; therefore the agreement authorization expired.

g. The Zone entered into a development agreement with Alamo Manhattan Bishop Arts I, LLC for the Bishop Arts Station project in an amount not to exceed \$11,250,000. The Zone began disbursements in fiscal year 2019.

h. The Zone entered into a development agreement with Gatew ay Oak Cliff LP for the Gatew ay Oak Cliff Mixed-Income Development in an amount not to exceed \$4,245,432 Disbursement is anticipated upon completion.

(1) Additional Subsidy in Form of Grant (in lieu of interest expense)

4. Tax increment base and current captured appraised value retained by the zone:

| | Base Years | | | |
|--|--------------------|---------------|---------------------|--|
| | | 1992, 2014 & | Est. Captured Value | |
| Taxing Jurisdiction | Taxable Value 2021 | 2015 Value | 2021** | |
| City of Dallas-Zone A & B | \$392,868,137 | \$40,097,623 | \$352,770,514 | |
| City of Dallas-Zone C | \$1,967,700 | \$613,040 | \$1,354,660 | |
| City of Dallas-Bishop/Jefferson Sub-district | \$477,900,235 | \$105,142,079 | \$372,758,156 | |
| Dallas County-Bishop/Jefferson Sub-district | \$479,648,160 | \$105,090,479 | \$374,557,681 | |

** Based on Certified Taxable Values. Final values will be determined on February 01, 2022.

5. Captured appraised value by the municipality and other taxing units, the total amount of the tax increment received, and any additional information necessary to demonstrate compliance with the tax increment financing plan adopted by the governing body of the municipality:

A. Estimated tax increment shared by the municipality and other participating taxing jurisdictions:

| | | | Assessment | Amount of Estimated 2021 |
|--|---|-----------|--------------|-----------------------------|
| Taxing Juris diction | | Per \$100 | Increment*** | |
| City of Dallas-Zone A & B | | | 0.77330 | \$2,318,778 |
| City of Dallas-Zone C | | | 0.77330 | \$8,904 |
| City of Dallas-Bishop/Jefferson Sib-district | | | 0.77330 | \$2,594,285 |
| Dallas County-Bishop/Jefferson Sib-distr | nty-Bishop/Jefferson Sib-district 0.22795 | | | |
| Total for all Jurisd | ictions | | \$2.54785 | \$5,476,930 |
| *** Participation rates are as follow s: | | | | |
| Taxing Jurisdiction | Rate | Tax Years | | |
| City of Dollag Zong A & P | 950/ | 2000 2027 | | |

| Taxing bandalotion | Trate | |
|--|-------|-----------|
| City of Dallas-Zone A & B | 85% | 2009-2027 |
| City of Dallas-Zone C | 85% | 2016-2027 |
| City of Dallas-Bishop/Jefferson Sub-district | 90% | 2015-2044 |
| Dallas County-Bishop/Jefferson Sib-district | 65% | 2015-2034 |

B. The total amount of estimated tax increment to be billed for the 2021 tax year is \$5,476,930. For the 2020, the zone collected increment of \$4,663,298.

City of Dallas, Texas

Oak Cliff Area Gateway Tax Increment Financing District Fund

Balance Sheet as of September 30, 2021 (Unaudited)

With Comparative Totals for September 30, 2020, 2019, 2018, and 2017, (Audited)

| | 2021 | 2020 | <u>2019</u> | <u>2018</u> | <u>2017</u> |
|---|-------------|-------------|-------------|-------------|-------------|
| Assets: | | | | | |
| Pooled cash and cash equivalents | \$1,891,995 | \$2,003,676 | \$3,005,443 | \$2,708,098 | \$2,109,737 |
| Interest receivable | \$390 | \$1,597 | \$3,257 | \$6,220 | \$5,205 |
| | | | | | |
| Total assets | \$1,892,384 | \$2,005,273 | \$3,008,701 | \$2,714,318 | \$2,114,942 |
| | | | | | |
| Liabilities and Fund Balance (Deficit): | | | | | |
| Liabilities: | | | | | |
| Accounts and contracts payable | \$0 | \$0 | \$1,278,377 | \$1,989,660 | \$0 |
| Due to general fund | \$176,722 | \$105,409 | \$65,363 | \$20,351 | \$32,516 |
| Advances from developers | \$0 | \$0 | \$0 | \$0 | \$0 |
| Accrued liability | \$0 | \$0 | \$0 | \$0 | \$195,608 |
| | | | | | |
| Total liabilities | \$176,722 | \$105,409 | \$1,343,741 | \$2,010,011 | \$228,124 |
| Fund Balance (Deficit): | | | | | |
| Fund Balance (Deficit) | \$1,715,662 | \$1,899,864 | \$1,664,960 | \$704,307 | \$1,886,818 |
| | | | | | |
| Total Liabilities and Fund Equity | \$1,892,384 | \$2,005,273 | \$3,008,701 | \$2,714,318 | \$2,114,942 |

Oak Cliff Area Gateway Tax Increment Financing District Fund

Statement of Revenues, Expenditures and Changes in Fund Balance (Deficit)

For the Period September 30, 2021 (Unaudited)

With Comparative Totals for September 30, 2020, 2019, 2018, and 2017, (Audited)

| | ITD | <u>2021</u> | 2020 | <u>2019</u> | <u>2018</u> | <u>2017</u> |
|--|--------------|-------------|-------------|-------------|---------------|-------------|
| Revenues: | | | | | | |
| Tax increment-Governmental | \$21,562,626 | \$4,189,223 | \$3,355,864 | \$2,473,696 | \$1,745,198 | \$1,503,787 |
| Tax increment-Intergovernmental | \$8,546,423 | \$474,075 | \$366,316 | \$180,555 | \$412,288 | \$345,443 |
| Interest income | \$508,650 | \$7,561 | \$22,760 | \$26,056 | \$31,046 | \$14,425 |
| Grant from City/Developer contribution | \$309,480 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Net increase(decrease) in fair value of investments | \$10,633 | (\$3,258) | \$4,972 | \$13,938 | (\$7,325) | (\$4,015) |
| Total revenues | \$30,937,812 | \$4,667,601 | \$3,749,912 | \$2,694,245 | \$2,181,206 | \$1,859,640 |
| Expenditures: | | | | | | |
| Administrative expenses | \$1,211,904 | \$69,487 | \$107,795 | \$45,415 | \$0 | \$50,705 |
| Non-Capital outlay | \$17,752,858 | \$4,778,316 | \$274,330 | \$409,800 | \$2,788,836 | \$198,487 |
| Capital outlay | \$8,881,430 | \$4,000 | \$3,132,883 | \$1,278,377 | \$574,881 | \$0 |
| Interest and fiscal charges | \$1,376,146 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total expenditures | \$29,222,338 | \$4,851,803 | \$3,515,008 | \$1,733,592 | \$3,363,717 | \$249,192 |
| Excess (Deficiency) of Revenues over Expenditures | \$1,715,475 | (\$184,202) | \$234,904 | \$960,653 | (\$1,182,511) | \$1,610,449 |
| Fund balance (Deficit) at beginning of year | | | | | | |
| as previously reported | \$0 | \$1,899,864 | \$1,664,960 | \$704,307 | \$1,886,818 | \$276,369 |
| Prior period restatement Fund balance (Deficit) at beginning of year, | \$188 | \$0 | \$0 | \$0 | \$0 | \$0 |
| as restated | \$188 | \$1,899,864 | \$1,664,960 | \$704,307 | \$1,886,818 | \$276,369 |
| Fund balance (deficit) at end of year | \$1,715,662 | \$1,715,662 | \$1,899,864 | \$1,664,960 | \$704,307 | \$1,886,818 |

Note: Fiscal year 2020-21 unaudited financial statements are based on preliminary close numbers and are subject to review by the City Controller's Office prior to approval by the City Council. In case of any material changes, TIF board will be provided with the updated financial statements.

City of Dallas, Texas Oak Cliff Gateway Area Tax Increment Financing District Notes to Financial Statements for the Year Ended September 30, 2021 (Unaudited)

- 1. The measurement focus used for the TIF Zone fund is a flow of financial resources. The financial statements are prepared using the modified accrual basis of accounting. Under the modified accrual basis of accounting, tax increment revenues and interest are recognized as revenue when they become both "measurable" and "available" to finance expenditures of the current period. Expenditures are recognized when the liability is incurred.
- 2. State statute requires that each taxing jurisdiction remit its ad valorem taxes to the Zone by May 1 of each year (remittance to occur no more than 90 days after taxes for the jurisdiction become delinquent).
- 3. The Zone's cash balances are invested in the City's investment pool and include amounts in demand deposits as well as short-term investments. Pooled investments and short-term non-pooled investments are treated as cash equivalents. Investment income on the pooled investments is prorated monthly based upon the average daily cash balance in each fund.
- 4. The Zone's Financial Plan permits expenditures not to exceed \$2,666,561 (in current \$) over the life of the TIF to reimburse the City for administrative costs. The Zone began reimbursing the General Fund in fiscal year 1998-99. Any future remittance for administrative expenses would come from excess cash as tax increment revenue increases as a result of increased assessed values.
- 5. All project costs resulting in capital improvements that are owned by the City of Dallas are capitalized.
- 6. "Due to general fund" amount of \$176,722 at September 30, 2021 represents the TIF administration costs that have been earned for the fiscal year, \$47,304 for the fiscal year 2018-19, \$58,105 for fiscal year 2019-20, and \$71,313 for fiscal year 2020-21 but will be reimbursed to the General Fund in future years based on the availability of TIF funds. Note that these administrative costs do not include billing to other City departments.
- 7. All project costs resulting in capital improvements that are owned by the City are capitalized by the City.

Appendix B – Financial Obligations Estimated Payoff

The District currently has three outstanding obligations.

- The Bishop Arts Station project is completed and approved for District funding up to \$11,250,000 upon completion of the project requirements. A total of \$8,992,906 has been paid to date. Based on current projections that include general increment from the District, the remaining \$2,257,094 obligation is anticipated to be fully paid in tax year 2021 (calendar year 2022).
- An agreement with Dallas Independent School District (DISD) for improvements on and adjacent to Hogg Elementary School has a \$785,000 obligation that includes existing cash set-side as part of the Educational/Training Facilities category in the District Budget in the amount of \$742,369 and additional funding of \$42,631 from existing District-Wide Set-Aside funds for streetscape improvements.
- A TIF development agreement was approved for funding up to \$4,245,432 in support of the Gateway Oak Cliff Mixed-Income Development Project. The project is anticipated to be complete in 2023. Based on current projections, sufficient tax increment from the overall District is anticipated to be available when the project is complete and eligible for payment.

Appendix C – District-Wide Set-Aside Funds

The TIF Increment Allocation Policy adopted by the TIF Board for the Oak Cliff Gateway TIF District, provides that, following the full reimbursement of the Zang Triangle Project, the TIF Board may set aside 15% of the Oak Cliff Gateway Sub-District Increment for District-Wide Improvements after administrative expenses. Specific improvement projects are to be determined and the amount of this set aside will be reviewed annually based on updated financial projections and District needs. After the termination of the Oak Cliff Gateway Sub-District in 2027 (calendar year 2028), 15% of the Bishop/Jefferson Sub-District will be set aside for District-Wide Improvements.

A portion of the District funding approved for Hogg Elementary School improvements includes \$42,631 from existing District-Wide Set-Aside funds towards streetscape improvements.

In Fiscal Year 2020-2021, a payment of \$475,000 for Streetcar O&M was made from available Set-Aside funds. An additional \$475,000 for Streetcar O&M in Fiscal Year 2021-2022 was recommended by the TIF District Board of Directors in September 2021 and is pending City Council approval.

The remaining unallocated District-Wide Set-Aside balance totals \$318,298. In September 2021, the TIF District Board adopted District-Wide Improvement Funding Guidelines. Staff is currently evaluating a potential project that may utilize current and future Set-Aside funds.